

Jeff Chiger is a seasoned real estate banking professional, with 30 years of banking experience. Presently, he is the Managing Director for Lacrosse Partners, Inc., a boutique restructure / workout organization that services both Lending Institutions as well as Real Estate Developers / Investors. Lacrosse Partners, Inc. offers an array of services to both the public and private sector that provides creative, practical and effective solutions to their capital preservation expectations. Without emotional display, Lacrosse Partners, Inc. can articulate the issues at hand in a manner that Lenders and Borrower's clearly relate to and appreciate. While they are negotiating your position, you can continue to do what you do best...manage your real estate holdings and work on issues that more positively affect your bottom line.

Prior to joining Lacrosse Partners, Inc., for over 14 years, Jeff held the position of Senior Vice President for BankAtlantic, a major real estate lender from Fort Lauderdale Florida, specializing in the financing (both construction and interim) of all types of commercial, income producing properties, with particular emphasis on retail centers, industrial properties, mini-warehouses, apartment buildings, office buildings and hotels. Before his arrival at BankAtlantic, Jeff spent almost ten years working for Citibank, most of it as a Senior Workout Officer, where he was involved in complex workout / pre-litigation negotiations with borrowers and legal counsel on both real estate and non-real estate (business and professional) loans. In addition to these duties, Mr. Chiger was selected by the bank's senior management to head up a committee to assess damage and monitor recovery of the Bank's entire commercial real estate portfolio in the wake of Hurricane Andrew

Jeff Chiger holds a BBA degree from Pace University (New York City) and earned his Masters Degree in Business Administration from Barry University (Miami Shores). He has been involved in real estate and mortgage financing for his entire career, having worked for Mortgage Bankers, Real Estate Investment Trusts, Commercial Banks and Federal Savings Banks. Additionally, he has an extensive background in problem loans, real estate workouts and restructures, real estate litigation, commercial asset management, asset disposition and financing of Bank owned assets. Mr. Chiger has previous experience in teaching lending / underwriting classes to Lending Institutions. He is an Adjunct Professor at Nova Southeastern University, and has taught classes in both real estate, as well as Lending Management in the Executive MBA program. He has also taught classes at the Academy of Commercial Real Estate Underwriting and has spoken numerous times for the International Council of Shopping Centers (ICSC). Jeff is also a major contributor to a computer software program for the real estate industry called Commercial Real Estate's Final Conclusion ®.